

Medicare Advantage Maximum Broker Commissions

These numbers are broken out by state/region.

For CA and NJ, initial MA commissions increased from \$715/member/year to \$750/member/year, a 4.9% increase YOY. Renewal commissions increased from \$358/member/year to \$375/member/year, a 4.75% increase.

For CT, PA and DC, initial MA commissions increased from \$646/member/year to \$678/member/year, a 4.95% increase YOY. Renewal commissions increased from \$323/member/year to \$339/member/year, a 4.95% increase.

For Puerto Rico and the U.S. Virgin Islands, initial MA commissions increased from \$394/member/year to \$411/member/year, a 4.31% increase YOY. Renewal commissions increased from \$197/member/year to \$206/member/year, a 4.57% increase.

In all other states, initial MA commissions increased from \$573/member/year to \$601/member/year, a 4.89% increase YOY. Renewal commissions increased from \$287/member/year to \$301/member/year, a 4.88% increase.

Here’s a chart comparing the Medicare maximum broker commissions for 2022 vs. 2023.

Maximum Broker Compensation for 2023

Product Region		Initial			Renewal		
		2022	2023	%	2022	2023	%
MAPD	National	\$573	\$601	4.89%	\$287	\$301	4.88%
	CT, PA, DC	\$646	\$678	4.95%	\$323	\$339	4.95%
	CA, NJ	\$715	\$750	4.90%	\$358	\$375	4.75%
	Puerto Rico, U.S. Virgin Islands	\$394	\$411	4.31%	\$197	\$206	4.57%
	PDP	National	\$87	\$92	5.75%	\$44	\$46

(By comparison, Medicare Advantage commission increases ranged from 6.25% to 6.55% for 2022.)