Medicare Advantage Maximum Broker Commissions

The 2025 Medicare Advantage commissions are broken out by state/region:

- For CT, PA and DC, initial Medicare Advantage commissions will increase from \$689/member/year to \$705/member/year, a 2.32% change YOY. Renewal commissions will increase from \$345/member/year to \$353/member/year, a 2.32% change YOY.
- For CA and NJ, 2025 initial Medicare Advantage commissions will increase from \$762/member/year to \$780/member/year, a 2.36% change YOY. 2025 renewal Medicare Advantage commissions will increase from \$381/member/year to \$390/member/year, a 2.36% change YOY.
- For Puerto Rico and the U.S. Virgin Islands, initial MA commissions will increase from \$418/member/year to \$428/member/year, a 2.39% change YOY. Renewal commissions will increase from \$209/member/year to \$214/member/year, a 2.39% change YOY.
- In all other states, initial MA commissions will increase from \$611/member/year to \$626/member/year, a 2.45% change YOY. Renewal commissions will increase from \$306/member/year to \$313/member/year, a 2.29% change YOY.

Compared to the commissions previously stated, CMS has removed the one-time administrative increases of \$100 to initial enrollments and \$50 to renewals.

MA & PDP Maximum Broker Compensation for 2025

| | | Initial | | | Renewal | | |
|----------------|----------------------------------|---------|-------|-------|---------|-------|-------|
| Product Region | | 2024 | 2025 | % | 2024 | 2025 | % |
| MAPD | National | \$611 | \$626 | 2.45% | \$306 | \$313 | 2.29% |
| | CT, PA, DC | \$689 | \$705 | 2.32% | \$345 | \$353 | 2.32% |
| | CA, NJ | \$762 | \$780 | 2.36% | \$381 | \$390 | 2.36% |
| | Puerto Rico, U.S. Virgin Islands | \$418 | \$428 | 2.39% | \$209 | \$214 | 2.39% |
| PDP | National | \$100 | \$109 | 9% | \$50 | \$55 | 10% |

(By comparison, 2024 Medicare Advantage commission increases ranged from 1.46% to 1.77%.)